

The Back Kitchen

-- Amherst Island --

Amherst Island Community Café – The Back Kitchen

ANNUAL GENERAL MEETING

JANUARY 26, 2019

1:00 – 3:00PM

BACK ROOM

BACKKITCHENAI@GMAIL.COM

Agenda

2018 – Year in Review

- Highlights
- Financial Results

2019 – Looking Forward

- Capital Campaign Update
- Manager Introduction

Business

Accept Members (2019) Registration;
Adopt the minutes of the 2018 AGM
By-Law to increase the Board from 5 - 7 Directors.
Election of Directors

Survey Results and Feedback

Q&A, Wrap Up

Refreshments



Mission & Values

The Amherst Island Community Cafe is a volunteer operated restaurant that aims at serving good quality food, support local growers, hire and train local students and promote & host local events

Mission Statement

The Amherst Island Community Cafe exists to foster the community.

Core Values

There are three core values- Community – Local Products- Environment

Rooted in these three values are the seven core operational values which guide all aspects of the enterprise.

Compassion: We reach out to others and care for them.

Respect: We promote the dignity of all persons

Excellence: We strive to be the best at what we do and a model for others to emulate.

Integrity: We are honest, trustworthy, and accountable.

Relevance: We are committed to the pursuit of innovation and effectiveness.

Co-operation: We encourage and foster teamwork and partnerships

Celebration: We give thanks by marking milestones and successes.

80+ Active Volunteers and Supporters

1600+ hours

WOW!!!!!!

“It’s nothing if it’s not ‘we’!”

Diane Pearce



2018 Highlights

Renovations
- Prep area

New Equipment
- Rotisserie Oven

Donated Umbrellas

Busiest Year Ever – Record sales!

Catered Dry Stone Festival

Peter Large Painting Auction and
Print Sales

Sponsored Seniors Dinner

Holiday Baking

Tree Fundraiser – Feb 1

Back Kitchen to The Future

Capital Campaign



2018 – Renovations

- Reconfigured Prep Area
- Rotisserie Oven
- Milkshake Machine (donation)

Thank you to our “facilities crew”
– Dayle, Keith, Jacob

Made possible by generous support
from Lennox and Addington Community
Foundation, AIMS, AI WI, and Topsy
Farms!



2018 – Financial Results

Year over Year Operating Results

	2016		2017		2018	
Revenue (inc Grants)	88748		105319		136024	
Cost of Sales	37774	42.6%	42675	40.5%	53930	39.6%
Payroll	35013	39.5%	33395	31.7%	41358	30.4%
General and Administrative	15849	17.9%	19201	18.2%	16822	12.4%
Total Expenses	88636	▲ 99.9%	95271	▲ 90.5%	112110	82.4%
Profit/Loss	112	▲ 0.1%	10048	▲ 9.5%	23914	17.6%

2018 – Financial Results

Assets	2016	2017	2018
Cash	\$4841	\$11210	\$63481
Receivables			\$3916
Inventory			\$800
Capital Assets & Goodwill	\$7859	\$8830	\$11521
Total Assets	\$12700	\$20040	\$79719
Liabilities			
Accounts Payable			\$394
Gift Cards	\$962	\$730	\$825
HST Owing	\$7830	\$8854	\$13563
Loans	\$3795	\$146	0
Total Liabilities	\$12589	\$9730	\$14777
Equity	\$111	\$10310	\$64942
Total Liabilities and Equity	\$12700	\$20040	\$79719

Capital Campaign

Goal - \$100,000

Funds Raised to Date

Cash	\$38,876
Pledges	\$6,000
ESDC Grant	<u>\$10,621</u>
	\$55,497

Grants – Earmarked for Ramp

CFFL&A	- \$6,000
ESDC	- \$10,620



Capital Campaign

TREES!!!!

Black Walnut (3),
Mountain Ash (2),
Poplar(2),
Silver Maple(2),
Sugar Maple(2),
Princeton Gold Maple(4),
Red Oak(3)



Election of Directors

2017 – 2019 (Fiscal) – term ends at 2019 AGM

Annick Mitchell

Michael Steeves

2018 – 2020 – term ends at 2020 AGM

4 positions

Nominees

Blair Anderson

Leah Murray

Brian Little

Lorna Willis

2018 – 2019 – 1 position

Diane Pearce



Operations Advisory Committee

Goal: To support the operation of the BK

Activity: Meet regularly through the season
Provide feedback and suggestions
Assist with special events

Membership: 3 – 5 members + board member(s) + manager
Sub Committee of the BOD



Capital Committee

Goal: Raise capital to Purchase the Property

Activity: Apply for available grants
Plan and execute capital campaign

Membership: 4- 5members + 1 board member
Sub Committee of the BOD



2018 Customer Survey Results

Discussion

Q&A



Thank You!!!!!!

Volunteers

Supporters

Board

Customers

Staff

Management Committee